



FEDERAL PROCESS CORPORATION

Federal Process Corporation, founded in 1915, is a family-owned and professionally managed Company with a highly successful track record of acquiring and growing niche industrial businesses, many of which produce branded products that are well recognized within their respective market segments. The Company is seeking either bolt-on acquisitions for its existing businesses or to acquire new platform companies. In either case, Federal Process seeks to leverage its robust sales and marketing capabilities and operational expertise to grow niche businesses into market leaders.



GASOILA[®]
CHEMICALS

JB
products™

FedChem

THRED TAPER[™]
SEALANT-TAPE WRAPPING MACHINE

EverSEAL[™]

The Federal Process Advantage

- As a family-owned, multi-generational Company, the principals of Federal Process are intimately familiar with the issues surrounding the sale of a business and the impact that a sale may have on all stakeholders
- The Company prides itself on recognizing and developing excellent management teams and creating an environment that promotes entrepreneurship throughout the organization
- The Company seeks to create value by enhancing sales and marketing, contributing operational expertise as needed and integrating back office functions to create operating synergies for the acquired companies
- Federal Process is well capitalized and the Company seeks to conservatively leverage businesses to provide financial flexibility to pursue growth

Investment Criteria

- Niche companies with branded products and established market positions
- Family or closely-held enterprises seeking to exit and continue their company's legacy, with the opportunity for existing management to remain and benefit from future growth
- Orphan divisions of larger companies with defensible market positions
- Industry agnostic, with a preference for specialty chemicals or building products related companies
- Companies with EBITDA of less than \$5 million and EBITDA margins of 10% or greater



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